



The 90 Degree Benefits Experience



A Turn For The Better

Direct Facility Agreements

Our Secret to a Successful Reference Based Pricing Plan

After creating and administering Proactive RBP plans for employers all across the country, 90 Degree Benefits understands that the transition to RBP needs to be done thoughtfully and adapted to the needs of an employer's population.

Our success is built on creating Direct Facility Agreements

How does it work?

Any care facility can join the program. From local hospitals to provider organizations and specialty care facilities, the key is partnering with local facilities that are willing to accept a reasonable multiple of Medicare that would ensure the savings to the plan before members receive care. Once established, members can then receive care at these facilities with no out-of-pocket facility expenses or balance billing.

Who benefits?

Employers, employees, and hospitals. Direct Facility Agreements allow employers to offer lower out of pocket costs to employees and keep care in the local community.

How will members know to use the Direct Agreement Facilities?

90 Degree has proven strategies, including our Patient Advocates who help plan members understand the financial benefits of using the Direct Facility Agreements. Patient Advocates ensure that communication and guidance to the facility is constant and clear to the employees and their families.

The Result?

No balance billing and lower costs for the members and the plan — a win-win for everyone involved. At 90 Degree Benefits, we believe in proactively educating members on the benefits of Direct Facility Agreements, not litigating with providers after the fact.



Patient Advocates help members:

- Navigate our online pricing tools to determine the best combination of price and quality for procedures
- Understand the value and savings associated with going to a directly contracted facility
- Locate providers in their area
- Understand and reduce medical bills
- Initiate cash pricing deals that could save members money on expensive procedures



A benefits experience *unlike anything* else in the industry.



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 The Right Turn For Your Benefits

